

Pricing Based On Annual Payroll Of \$120,000.00

**Exhibit A**  
**11/04/2021**

Payroll By Code	WC Code	Description	FICA (Employer's Share)	SUTA	FUTA	Workers' Comp Charge	Admin	Payroll Burden	Payroll Burden After SUTA Limits
\$120,000.00	5606FL	Contractor--Project Manager, Construction Exec	7.65	2.37	0.60	0.94	2.93	14.48	11.51

Your company may qualify for our optional, low cost, pay-as-you-go general liability insurance program. A completed questionnaire is required for pricing. Please contact your representative or FrankCrum for more details at 727-412-7765 or email us at [fcia@frankcrum.com](mailto:fcia@frankcrum.com)

**Contingencies:**

- \* Rates only valid with receipt of three years of carrier loss runs valued within 60 days of start date or complete loss history if less than three years of prior coverage (loss affidavit accepted if no prior coverage) and documentation confirming payroll levels; rates subject to change upon review
- \* The minimum Admin billed per week shall not be less than \$35.00
- \* The minimum Workers' Comp billed per week shall not be less than \$25.00
- \* Client must sign "5606 Affidavit"
- \* If receiving a paycheck, owners must be compensated on a salary basis per week at a rate not less than \$684.00 or the FLSA minimum, as indexed, for salaried employees.

**Additional Charges:**

- \* \$695.00 non-refundable payroll & Workers' Comp enrollment fee (payable to FrankCrum)
- \* \$250.00 fee per Workers' Comp Medical Only claim (\$50.00 fee per incident only claim)
- \* \$1000.00 fee per claim related to Indemnity/Death benefit payments and/or litigation
- \* EPLI is \$1.00 per employee per week
- \* FrankAdvice, our superior human resource program, provides sound, practical, and professional guidance and materials on human resource topics for only \$0.80 per employee per week
- \* Standard Human Resource Information System platform (MyFrankCrum), an online employee/employer self-service portal available at no additional charge.
- \* Delivery fee is the price of shipping and handling
- \* See page 2 for additional services
- \* Client is automatically enrolled in our optional Cyber Protection Services program for \$5.75 per week.

Rates/Services are based upon consistent payrolls. Workers' Compensation coverage subject to approval by our insurance provider. Quote valid for 30 days from Exhibit A date above.

The Payroll Burden is a percentage of wages representing the total combined cost of FICA, FUTA, SUTA, Workers' Comp. and Admin. After an employee in a given state reaches their SUTA/FUTA wage limit, the Payroll Burden after SUTA/FUTA Limit applies. Workers' Comp rates for overtime are calculated by dividing the WC Rate above by 1.5 (or your specific company's overtime wage multiplier) reducing your payroll burden for OT wages. There is no Workers' Comp charged on tip wages (also resulting in a lower payroll burden than shown above)

**Signature:**

This Exhibit A is a part of your Client Service Agreement and shall be incorporated by reference therein. Your intention to enter into a Client Service Agreement with FrankCrum is evidenced by signing above.

**Date:**